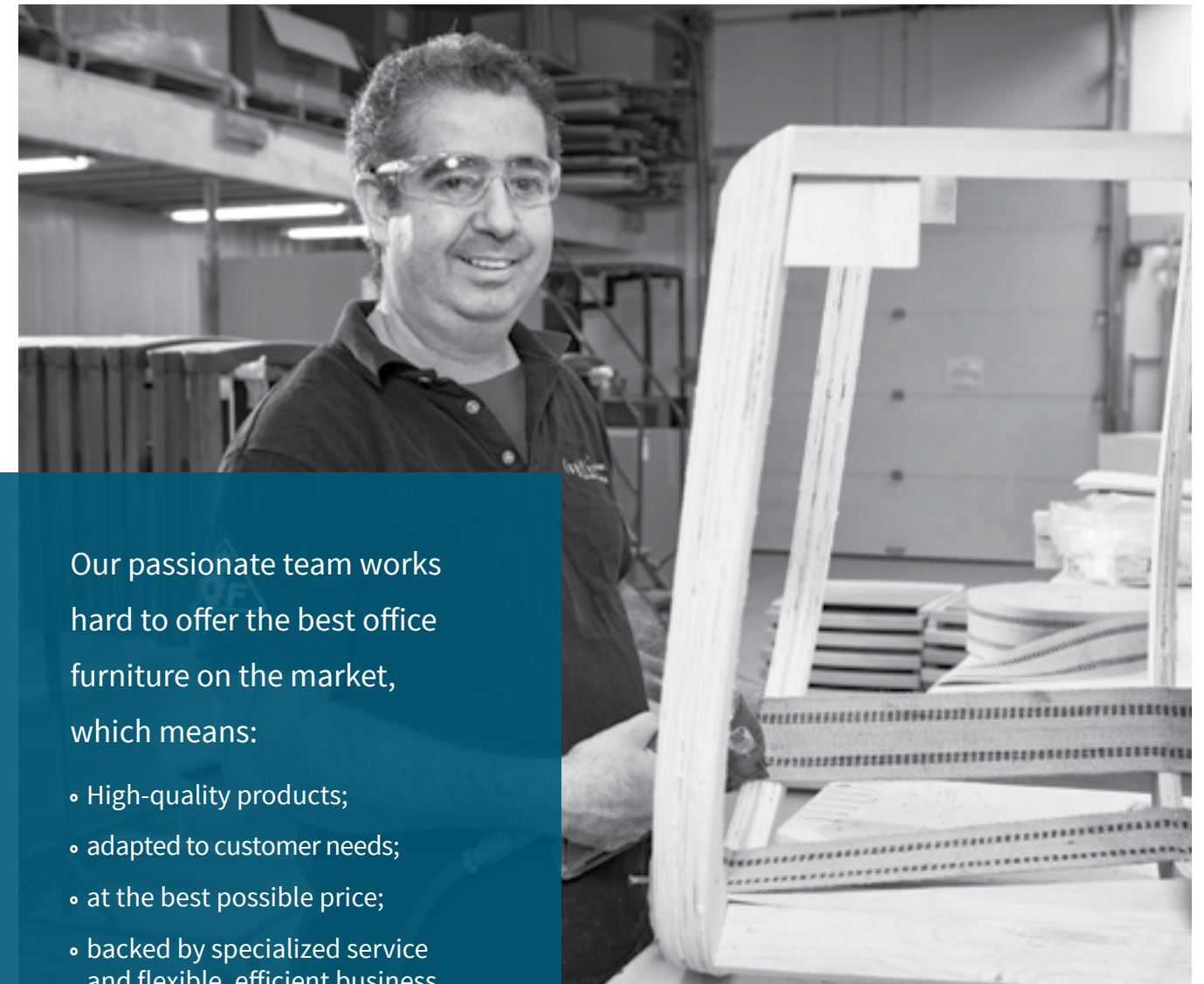


A modern office interior featuring a glass-walled meeting room. Inside the room, there are white desks, blue chairs, and a whiteboard. Outside the room, there is a blue sofa and ottoman. The floor is made of wood. The text "DESIGN WITH FLEXIBILITY IN MIND" is overlaid on the image in white capital letters.

DESIGN  
WITH  
FLEXIBILITY  
IN MIND

logiflex



**OUR GOAL IS TO FACILITATE  
OFFICE FURNITURE  
PLANNING WITH THE  
UNDERSTANDING THAT  
EACH PROJECT HAS ITS OWN  
SPECIFIC REQUIREMENTS.**

Our passionate team works hard to offer the best office furniture on the market, which means:

- High-quality products;
- adapted to customer needs;
- at the best possible price;
- backed by specialized service and flexible, efficient business relationships.

100% of our pieces are made right here in our facilities. Because we control the materials chosen and all aspects of production, we can guarantee you high-quality furniture.



# WELCOME TO LOGIFLEX

## WELCOME



Innovation and our people, with the customer always front of mind in order to better anticipate, meet and exceed every expectation as we fulfill their office space planning needs.

**This is the very essence  
of Logiflex**

Our adventure began in 1993 with just six employees. We had to build everything from the ground up, but even back then, we already knew that our growth would come through innovation. Our vision, our successes and the mistakes we made along the way have all driven our efforts to improve, as evidenced by the automation of our processes and our flexible furniture designs that can be adapted to customer needs. Now, 25 years later and with close to 250 employees, we still believe that innovation is what gives us an edge over our competitors and lets us take on the challenges of the market with confidence.

As a well-established company, we bring proven experience and skills to our projects. But it's thanks to our dynamic employees that we have kept the energy, agility and inventiveness of our early years all this time. After all, no technology could ever replace a group of people working together in true synergy, each fully committed to solving problems with the autonomy they need to feel like they have a genuine stake in their work.

This is the very essence of Logiflex: innovation and our people, with the customer always front of mind in order to better anticipate, meet and exceed every expectation as we fulfill their office space planning needs.



**Yan Sinclair**  
President

## BECAUSE WE STAND BY OUR VALUES



Pierre Perreault, Vice President, Logistics | Yan Sinclair, President | Guy Robinson, Vice President - Operations

### RESPECT FOR OTHERS

At Logiflex, our greatest strength is our team. And it's because our relationships are based on mutual respect that we make such an effective, engaged and dynamic team. This respect emphasizes the importance of diversity and gives every employee the opportunity to offer their ideas, opinions and solutions.

### FACILITATION OF BUSINESS RELATIONSHIPS

At the heart of Logiflex is our desire to facilitate business relationships with our partners and customers. Each of our customers is supported throughout their projects by a network of partners working together in a synergistic relationship, pooling their knowledge and expertise to find the best solution faster and more effectively.

### QUALITY OF PRODUCTS AND SERVICES

We manufacture our furniture and provide our services right here in our own facilities. The degree of control we have over materials and the manufacturing process allows us to guarantee you the highest degree of quality. Customer satisfaction is our first priority, and we achieve it by understanding that each project has its own specific requirements.

### INNOVATION THROUGH THE INTEGRATION OF TECHNOLOGY

Our passion for innovation is the engine driving us to continually improve our performance. With our almost entirely automated production line and the custom-built software that we use from the design phase to manufacturing, we improve continuously by staying up to date on cutting-edge technologies while supporting innovation on an ongoing and permanent basis by fostering an environment that is conducive to change, fast decision making and collaboration between all areas of expertise.

### FINANCIAL STRENGTH OF THE COMPANY

Our financial growth makes us a reliable and sustainable partner for your projects—what's more, this very financial strength supports our forward-looking vision and allows us to continue investing in order to continually innovate and improve our products and services.

### KNOWLEDGE DEVELOPMENT

Whether it's by capitalizing on our internal expertise, building skills through external training or accelerating the integration of new employees, we are constantly developing our collective knowledge. By doing this, we aim to do more than just acquire technical skills; we create a culture of sharing that promotes open-mindedness and dialogue.

**LOGIFLEX OFFERS QUALITY FURNITURE DESIGNED WITH FLEXIBILITY IN MIND TO ADAPT TO EVERY NEED, IN ANY LAYOUT.**

### OFFICE FURNITURE

Whether for SMEs, institutions or corporations, we offer nearly 50 collections of office furniture and seating, each with its own features so that every company can create offices adapted to its culture and the tasks of its employees. We offer a variety of products for a variety of spaces:

- Reception and waiting areas
- Private offices
- Open-space offices
- Meeting spaces
- Lounge areas/cafeterias
- Other spaces: paper and supply rooms, libraries, etc.

### STUDENT RESIDENCE FURNITURE

Logiflex is dedicated to provide quality and durable furnishings for educational housing communities.



### FURNITURE FOR HEALTH CARE FACILITIES

Logiflex furniture combines ergonomics, durability and easy maintenance to meet the sanitary needs of the health care sector while creating comfortable and inviting living environments.



# AN OVERVIEW OF LOGIFLEX

# 1993

## FOUNDATION

Normand Maltais, an office furniture retailer, founded Logiflex in 1993 with one specific goal in mind: to serve customers faster and more effectively.

# \$10M

## INVESTMENT

\$10 million: this is how much we are investing in the automation of our processes between 2018 to 2020. At Logiflex, we don't just believe in innovation — we rely on it in order to reach new levels of effectiveness.

# 250

## EMPLOYEES

From 6 employees to 250: we've grown from a small business to a topflight manufacturer with its headquarters and two plants located in Sherbrooke, Canada.

# + 125 000

## PRODUCTS

Producing over 125,000 products every year, Logiflex has developed highly advanced expertise in furniture over the years.

# 275

## RETAILERS

With more than 275 specialized retailers across the United States and Canada, there is always a Logiflex retailer ready to bring your space planning idea to life.

# 54 356

## PROJECTS

That is how many times customers have placed their trust in us over the last five years.



To ensure quality at every level, the Logiflex team manages all of the company's areas of activity right here in our own facilities: design, manufacturing, distribution and marketing.

BECAUSE  
WE OFFER MORE  
THAN JUST  
FURNITURE



Our multidisciplinary team will guide you throughout the entire process.

**FUNCTIONAL AND STURDY  
PIECES BUILT BY AN  
EXPERIENCED TEAM WITH  
A PROVEN PROCESS**

100% of our pieces are made right here in our facilities. Because we control the materials chosen and all aspects of production, we can guarantee you high-quality furniture. Our multidisciplinary team will guide you throughout the entire process and ensure the success of each part of the project according to their areas of expertise. You'll be in good hands every step of the way, from the detailed quote featuring technical drawings and 3D models to the on-time delivery of your furniture.



**FLEXIBILITY IN THE CREATION  
OF YOUR FURNITURE**

From the very start, we decided to target the niche of customization and innovation. In our never-ending search for ways to simplify the creation of furniture, we developed our own custom software for managing everything from drawing to production. The unique culture we've created, paired with the flexibility of our production line, enable you to combine any of the furniture options as you see fit, with no additional lead time. You can choose the dimensions, colors, accessories and configurations based on your company's style, budget and needs.





## THE AGILITY AND SPEED OF OUR PRODUCTION ACTIVITIES

At Logiflex, every piece is editable. We guarantee you get the best design for your furniture taking into account needs, price, quality, dimensions, sturdiness and compliance with standards. Our make-to-order manufacturing process is incredibly agile and allows us to take action quickly and deliver top quality, not to mention the fact that our furniture is traceable at all times, anywhere in our 110,000-square-foot production area.



## EFFICIENT AFTER-SALES SERVICE

We view our after-sales service as added value for our furniture. We work with our network of well-established partners to offer you outstanding after-sales service: support during the delivery and installation of your furniture, technical assistance, a warranty that ensures any defective piece is repaired or replaced, and more. Using our computerized system to find your order in seconds, we can easily assist you with anything from a warranty replacement to an addition, even five years after installation.



## A RESPONSIBLE SUPPLIER, FOR A SUSTAINABLE AND SUCCESSFUL RELATIONSHIP

We make it our duty to provide you with products and services that meet the highest standards and to adopt responsible business practices. To this end, we've implemented an eco-friendly initiative to manage environmental impacts. Our products are Indoor Advantage Gold certified and can help your company earn LEED points—but beyond that, our long-term professional vision takes us further into sustainable development, which we express particularly through our environmental initiative, our working conditions and our honest, transparent and fair business practices. We believe that being a responsible supplier entails action in all of our spheres of activity.



**Over 125 000 products** produced every year

**275 specialized retailers** across the United States and Canada

**THE EXPERTISE OF A TEAM THAT IS DEVOTED TO MAKING YOUR IDEAL OFFICE A REALITY**

Producing over 125,000 products every year, Logiflex has developed highly advanced expertise in furniture over the years. In our sharing culture, each team member draws on their own experience to contribute to our collective knowledge. Our extensive technical knowledge of furniture allows us to discover new ideas, take into account your project's specific requirements and manufacture the products you need.

**A NETWORK OF WELL-ESTABLISHED PARTNERS FOR TURNKEY SERVICE**

With more than 275 specialized retailers across the United States and Canada, there is always a Logiflex retailer ready to bring your space planning idea to life. Each retailer is carefully selected to ensure you receive fast service from local experts who will manage your project. We work in synergy with these partners by assigning a dedicated account manager who then proceeds to provide the friendly, fast and personalized service you deserve.

**Over 25 years of achievements**



logiflex

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